#### **ECRF Conference**

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### The role of BO registers in the fight against ML/TF

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- Joint Research Centre on Transnational Crime (<u>www.transcrime.it</u>)
- Università Cattolica Sacro Cuore
- > Organised crime, Money Laundering, Financial crime
- Approach: criminology, statistics, finance, law, IT
- > 100+ national and international research projects
- United Nations, European Commission, Ministries in various EU MS, Central banks, LEAs, FIUs





- > Established 2015
- > Risk assessment models, Risk indicators, IT tools
- Money laundering risk, Organised crime risk, Corruption risk
- > Partnerships with company registers and business data providers



### (Some of the) projects in this field

- EBOCS (<u>www.ebocs.eu</u>), EU Commission, 2014-2015 **>**
- EBOCS II, EU Commission, 2017-2018
- BOWNET (<u>www.bownet.eu</u>), Commissione EU
- IARM (<u>www.transcrime.it/iarm</u>), EU Commission, 2015-2017
- MORE (<u>www.transcrime.it/more</u>), EU Commission, 2016-2018
- DIGIWHIST (<u>www.digiwhist.eu</u>), EU Commission, H2020
- MONITOR, Italian Chambers of Commerce 2016 (<a href="http://www.crimetech.it/media/MONITORCrotoneRapporto.pdf">http://www.crimetech.it/media/MONITORCrotoneRapporto.pdf</a>)



### BO

### david BOwie

#### Wild is the wind





Mr. A (Germany)



Mr. B (Germany)



Mr. C (Germany)



Actual BO



Mr. D (Italy)





Company A (Germany)



Company B (Germany)



Company C (Germany)



Company D (San Marino)







Wind farm (Italy)



'Ndrangheta group

#### **Absolute beneficial owners**

- → BO identification → pivot of AML regime
- → BO identification → CDD measure
- > Improving access to BO information:
  - > 2012: FATF Recommendations 24 & 25

"adequate, accurate and timely information on **BO and control** of legal persons"

> 2015-16: 4AMLD and 4AMLDbis → central BO registers

4 AMLD: "[...] the BO information in respect of corporate and other legal entities as well as trusts and similar legal arrangements should be available to persons or organisations that can demonstrate a **legitimate interest** [...]

4 AMLD bis: With a view to further enhance transparency [...] Member States may grant **wider public access** in their national legislation to information on BOs [...]"



### **Changes**

Self-

declaration

by clients

Last 10 years' evolution in BO information

BO register with limited access

Occasional access to company registries and private databases

BO register with wider public access



#### A better future?

#### Open issues remain:

- **BO** definition
- Official vs Actual BO
- Legitimate interest
- Publicity vs Privacy
- National vs International
- **Pricing**
- BO registry users' registry

#### Sense of doubt

- Are national BO registers really useful?
- Are we really interconnected across countries?
- Are we interested in *people* or in *ownership links*?
- Are BO registers the only and ultimate AML solution?

#### **ZARA U.K. LIMITED**

Follow this company

File for this company

Company number 02245999

Overview

Filing history

People

Officers

Persons with significant control

#### 1 active person with significant control / 1 active statement

Inditex S.A. ACTIVE

Correspondence address

Avenidad De La Diputacion S/N, 15142, Arteixo - A Coruna, Spain

Notified on

6 April 2016

Governing law

Legal form

Sociedad Anonima

Corporate

Place registered

Registration number

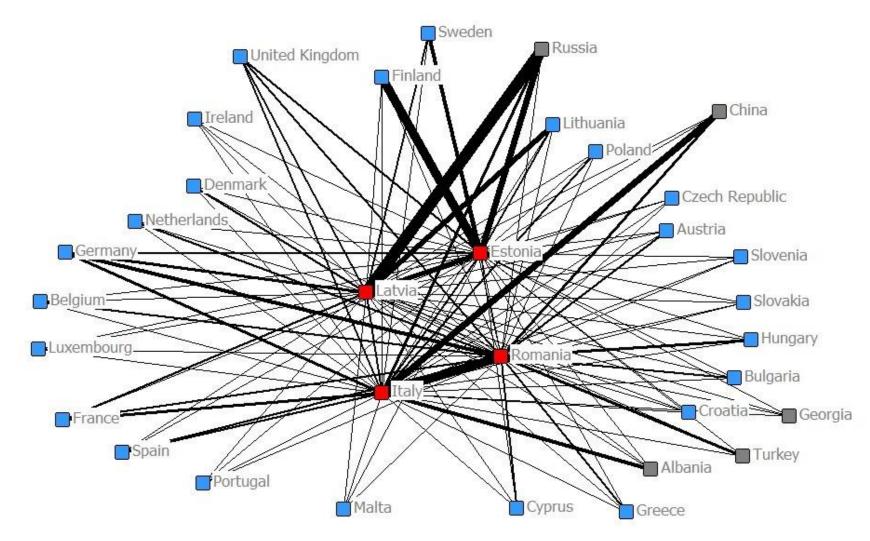
Registro Mercantil De La Coruna

Esa15075062





Cross border ownership links – Natural persons shareholders

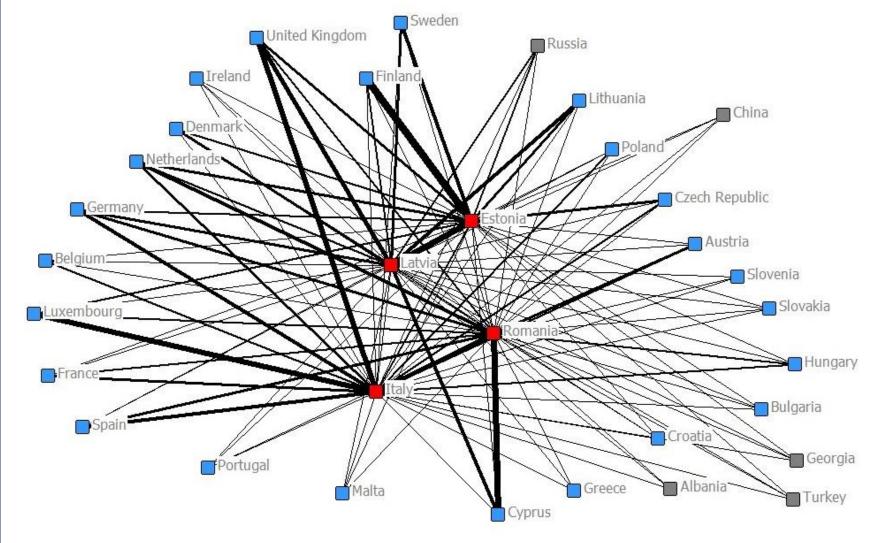






#### Across the universe

Cross border ownership links – Legal persons shareholders



- IARM Project (<u>www.transcrime.it/iarm</u>)
- ML risk assessment in Italy, the Netherlands, UK
- First investigation of ownership structure of businesses in the three countries

	Italy	Netherlands	United Kingdom
N. Companies analysed	3.7 M	-	3.7 M
N. Shareholders	5.2 M	2.7 M	6.7 M
% Foreign shareholders (of those with available nationality)	1.7%	7.3%	6.8%
N. Beneficial Owners	4.7 M	2.7 M	8.2 M
% Foreign BOs (of those with available nationality)	1.3%	89.3%	37.9%

Source: IARM project, Transcrime elaboration BvD data

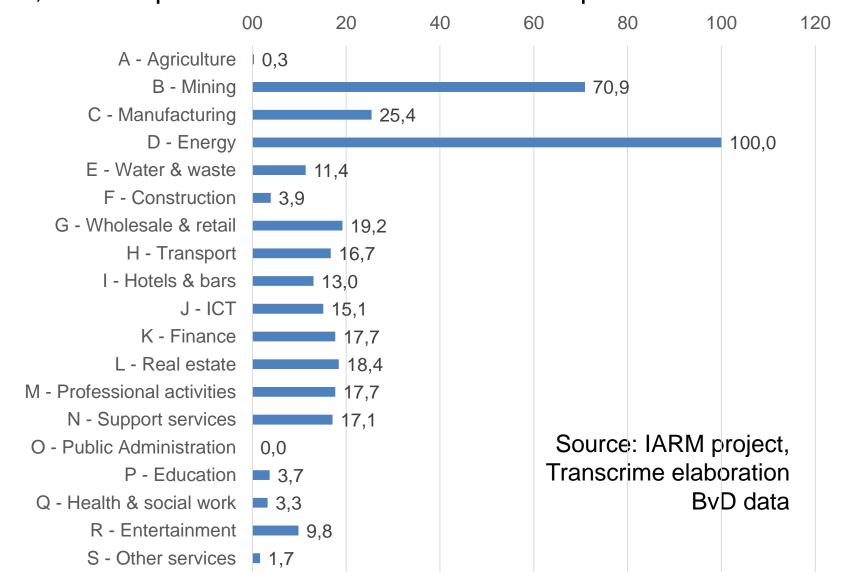


#### **Top foreign BO nationalities**

ITALY		NETHERLANDS		UNITED KINGDOM	
Nationality	%	Nationality	%	Nationality	%
Spain	21.7%	Spain	28.7%	Spain	28.7%
Germany	15.8%	Germany	24.3%	Italy	21.4%
Switzerland	13.0%	Italy	11.0%	Germany	12.5%
China	4.9%	Switzerland	7.8%	United States	6.0%
Romania	4.4%	United Kingdom	4.0%	Switzerland	4.0%
UK	3.9%	Austria	3.0%	Saudi Arabia	3.5%
France	3.6%	Belgium	2.7%	South Africa	2.4%
Austria	2.6%	France	2.6%	Ireland	2.1%
Albania	2.4%	Denmark	2.1%	Netherlands	2.0%
United States	2.4%	United States	1.9%	France	1.8%

Source: IARM project, Transcrime elaboration BvD data

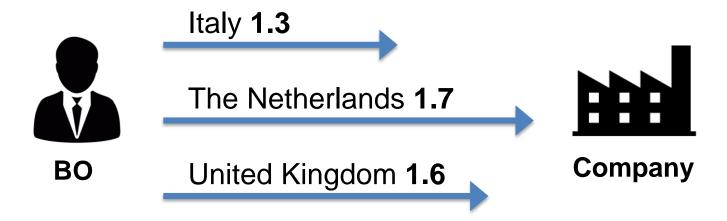
BO exposure towards off-shore and risky countries. Average IT, NL, UK companies. Risk score 100 = max exposure





#### China box

Average 'distance' between a company and its BOs (if =1, then direct control)



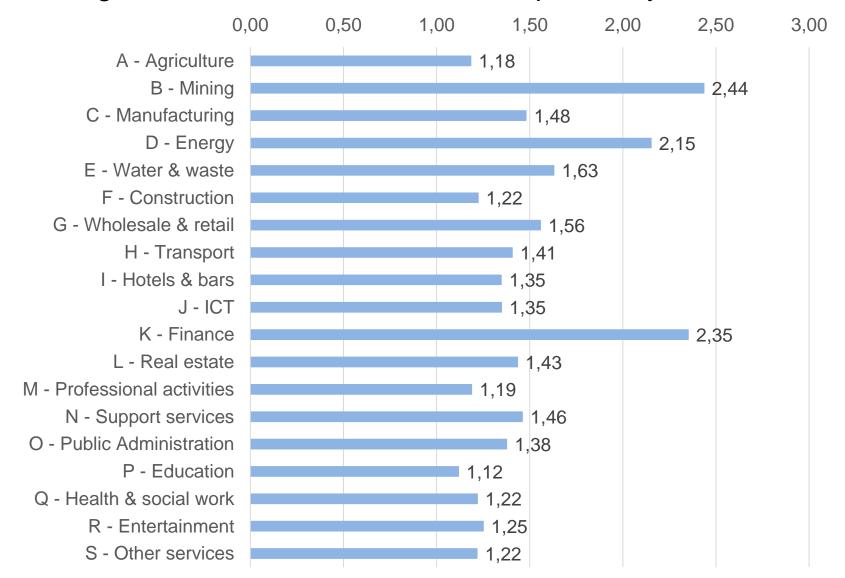
Top regions in Italy and UK

ITALY	BO distance	UNITED KINGDOM	BO distance
Imperia	1.5	Channel Islands	3.7
Catanzaro	1.5	Isle of Man	3.4
Savona	1.4	South Yorkshire	2.5
Bolzano	1.4	Greater Manchester	2.0
Milano	1.4	Norfolk	1.7

Source: Transcrime, IARM project on BvD data

#### China box

#### Average BO distance of IT, NL, UK companies by sector





### Top BO(wie) songs

- Absolute beginners: it is just the start of our understanding of businesses' ownership
- Changes: steps further in terms of BO awareness and data availability
- Sense of doubt: proliferation of registers is not the solution by default
- China box: not only interested in people, but also in the ownership structure itself
- Across the universe: cross-border integration is key
- A better future: when all company registers (not only BOs') will be integrated





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